

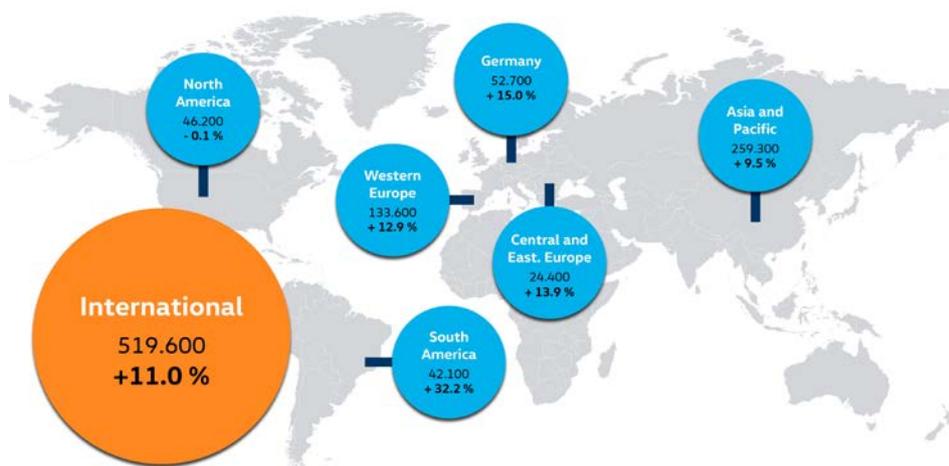


May 9, 2018

Volkswagen records double-digit growth in April

- Deliveries rise by 11 percent to about 520,000 vehicles
- Global upward trend further accelerated
- Brand already passes 2 million mark after four months

Wolfsburg – The Volkswagen brand has once again stepped up its growth rate. With about 520,000 vehicles delivered in April, the brand recorded an increase of 11 percent compared with the prior-year figure for the same month. All in all, the brand already delivered 2,044,900 vehicles from January to April. Jürgen Stackmann, Volkswagen Board Member for Sales, said: “The Volkswagen brand continues to step up the pace. We have already passed the 2 million vehicle mark after four months and have generated enthusiasm for Volkswagen with more customers than ever before. The sustained upward trend in our domestic market Germany, the USA and South America is particularly gratifying. It should be mentioned that the new Polo has already been delivered to 140,000 customers and that deliveries of the new T-Roc have reached 41,000 units.



Deliveries in the regions and markets in **April** developed as follows:

- 158,000 vehicles were handed over to customers in **Europe** in April, an increase of 13% compared with the previous year. This trend was chiefly driven by major markets in Western Europe such as Italy (+28.9 %), France (+8.0 %) and Spain (+9.0 %). Demand for the new T-Roc and Polo is especially high. Compared with the previous year, deliveries in **Western Europe** grew by 12.9%.

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- In the domestic market of **Germany**, 52,700 vehicles were handed over to customers, representing a rise of 15 percent compared with the previous year. The environmental bonus and two additional working days contributed to the good results. Furthermore, new models such as the T-Roc and the Tiguan Allspace have been on the market for a few months and are generating considerable demand.
- 24,400 vehicles were handed over to customers in the **Central and Eastern Europe region**, corresponding to a 13.9 percent increase on the previous year. In **Russia**, deliveries stood at 8,900 vehicles, an encouraging 22.7 percent higher than the prior-year figure.
- 46,200 vehicles were delivered in **North America**, corresponding to the same level of deliveries as in the previous year. In the **USA**, the SUV offensive once again boosted deliveries by 4.5% to 28,800 vehicles. In **Canada**, 5,700 vehicles were delivered in April, a rise of 4.4%.
- 42,100 vehicles were handed over to customers in **South America**. This represents an increase of 32.2 percent in the region compared with the previous year. In **Brazil**, the largest market in the region, 28,800 vehicles were delivered, representing a rise of 43.3 percent over the corresponding month of the previous year. Both the Polo and the Virtus enjoyed considerable popularity.
- The brand continued on its growth course in **China** in April. The Volkswagen brand delivered 247,400 vehicles in its largest individual market – a further rise of 9.5 percent and the best delivery figure ever recorded in April. Demand for the Golf, the Lamando and the Teramont was especially strong.

Overview of deliveries by the Volkswagen brand in April:

Deliveries to customers by market	April 2017	April 2018	Change in %	Jan.- April 2017	Jan.- April 2018	Change in %
Europe	139,800	158,000	+13.0%	568,000	612,000	+7.7%
Western Europe	118,400	133,600	+12.9%	488,000	524,000	+7.4%
Germany	45,800	52,700	+15.0%	175,000	191,400	+9.4%
Central and Eastern Europe	21,400	24,400	13.9%	80,000	87,900	+9.9%
Russia	7,300	8,900	+22.7%	25,200	30,200	+20.1%



North America	46,300	46,200	-0.1%	178,700	180,400	+1.0%
USA	27,600	28,800	+4.5%	103,800	112,700	+8.6%
South America	31,900	42,100	+32.2%	131,500	142,900	+8.6%
Brazil	19,400	28,800	+48.3%	78,600	90,400	+14.9%
Asia-Pacific	236,800	259,300	+9.5%	976,500	1,055,700	+8.1%
China	226,000	247,400	+9.5%	921,600	1,003,100	+8.8%
Worldwide	468,000	519,600	+11.0%	1,908,900	2,044,900	+7.1%

About the Volkswagen brand: "We make the future real"

The Volkswagen Passenger Cars brand is present in more than 150 markets throughout the world and produces vehicles at over 50 locations in 14 countries. In 2017, Volkswagen delivered 6.23 million vehicles including bestselling models such as the Golf, Tiguan, Jetta or Passat. Currently, 198,000 people work for Volkswagen across the globe. The brand also has over 7,700 dealerships with 74,000 employees.

Volkswagen is forging ahead consistently with the further development of automobile production.

E-mobility, smart mobility and the digital transformation of the brand are the key strategic topics for the future.
