

## Volkswagen Group's all-electric deliveries up 25 percent after nine months

- **366,400 all-electric vehicles (BEVs) have been handed over to customers by the end of September (Q1-Q3 2021: 293,000) despite ongoing supply constraints**
- **Strong demand: BEV order bank in Western Europe above 350,000 vehicles**
- **China remains the main driver with BEV deliveries more than doubling to 112,700 units (Q1-Q3 2021: 47,100)**
- **Hildegard Wortmann, Member of the Extended Executive Committee: "Customers love our brands' all-electric model range which is the broadest in the industry. Due to the strong demand and ongoing supply constraints, our order bank remains on a high level. However, we reached a BEV share of 6.8 percent in Q3, the highest so far this year."**

**Wolfsburg, October 14, 2022 – The Volkswagen Group continued to drive forward its successful global electric offensive. The deliveries of all-electric vehicles were up 25 percent in the first nine months year-on-year. Despite ongoing supply constraints, 366,400 BEVs have been handed over to customers until the end of September, up from 293,000 in the prior-year period. The BEV share of total deliveries climbed to 6.0 percent in that timeframe, up from 4.2 percent in the same period of 2021. China remains the biggest driver with 112,700 BEVs – more than twice as many as at the end of Q3 2021.**

On a regional basis, Europe clearly remained in the lead with 211,900 vehicles (58 percent of Group total) in the first nine months. Second biggest BEV market for the Group was China with 112,700 deliveries (31 percent of Group total). The USA corresponded to 8 percent of the Group's global BEV deliveries with 28,900 vehicles.

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By the end of September, the Volkswagen brand delivered 207,200 BEVs to customers (57 percent of Group total). This was followed by Audi with 77,000 vehicles (21 percent of Group total), ŠKODA with 36,900 vehicles (10 percent of Group total), Porsche with 25,100 vehicles (7 percent of Group total), and SEAT/CUPRA with 17,600 vehicles (5 percent of Group total).

The **top selling BEV models** in the first nine months of 2022 were as follows:

- Volkswagen ID.4/ID.5 122,600 units
- Volkswagen ID.3 45,500 units
- ŠKODA Enyaq iV (incl. Coupé) 36,900 units
- Audi e-tron (incl. Sportback) 36,400 units
- Audi Q4 e-tron (incl. Sportback) 29,700 units
- Volkswagen ID.6 27,500 units
- Porsche Taycan (incl. Cross Turismo) 25,100 units
- CUPRA Born 17,500 units

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## Volkswagen Group – deliveries of battery-electric vehicles (BEV) to customers

Deliveries to customers by <u>markets</u>	Q3 2022	Q3 2021	Delta (%)	Jan. - Sep. 2022	Jan. - Sep. 2021	Delta (%)
Europe	83,100	81,800	+1.6	211,900	209,900	+1.0
USA	12,000	8,800	+35.8	28,900	27,300	+5.9
China	49,200	28,800	+70.8	112,700	47,100	+139.3
Rest of world	5,000	2,700	+87.0	12,800	8,800	+46.8
<b>Worldwide</b>	<b>149,300</b>	<b>122,100</b>	<b>+22.3</b>	<b>366,400</b>	<b>293,000</b>	<b>+25.0</b>

Deliveries to customers by <u>brands</u>	Q3 2022	Q3 2021	Delta (%)	Jan. - Sep. 2022	Jan. - Sep. 2021	Delta (%)
<b>Brand Group Volume</b>	<b>115,800</b>	<b>93,200</b>	<b>+24.3</b>	<b>263,300</b>	<b>211,000</b>	<b>+24.8</b>
Volkswagen Passenger Cars	91,200	74,900	+21.7	207,200	167,800	+23.5
ŠKODA	14,700	14,400	+1.7	36,900	32,100	+14.8
SEAT/CUPRA	9,300	2,700	+247.9	17,600	8,800	+98.6
Volkswagen Commercial Vehicles	600	1,100	-45.4	1,700	2,300	-24.1
<b>Brand Group Premium</b>	<b>27,000</b>	<b>20,000</b>	<b>+34.8</b>	<b>77,000</b>	<b>52,800</b>	<b>+45.9</b>
Audi	27,000	20,000	+34.8	77,000	52,800	+45.9
Lamborghini/Bentley	-	-	-	-	-	-
<b>Brand Group Sport</b>	<b>6,200</b>	<b>8,800</b>	<b>-29.7</b>	<b>25,100</b>	<b>28,600</b>	<b>-12.5</b>
Porsche	6,200	8,800	-29.7	25,100	28,600	-12.5
<b>TRATON</b>	<b>300</b>	<b>100</b>	<b>+137.0</b>	<b>1,000</b>	<b>600</b>	<b>+63.4</b>
MAN	200	100	+22.0	600	600	+2.7
Volkswagen Truck & Bus	-	-	-	-	-	-
Scania	60	0	-	150	0	-
Navistar	100	0	-	210	0	-
<b>Volkswagen Group (total)</b>	<b>149,300</b>	<b>122,100</b>	<b>+22.3</b>	<b>366,400</b>	<b>293,000</b>	<b>+25.0</b>

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About the Volkswagen Group:

The Volkswagen Group, with its headquarters in Wolfsburg, is one of the world's leading automobile manufacturers and the largest carmaker in Europe. Ten core brands from seven European countries comprise the Group: Volkswagen Passenger Cars, Audi, SEAT, Cupra, ŠKODA, Bentley, Lamborghini, Porsche, Ducati and Volkswagen Commercial Vehicles. The passenger car range extends from small cars to luxury class vehicles. Ducati offers motorcycles. In the light and heavy commercial vehicles sector, the range starts with pick-up vehicles and extends to buses and heavy trucks. Around the globe, approximately 672,800 employees produce products, are involved in vehicle-related services or work in other business areas. The Volkswagen Group offers its vehicles in 153 countries.

In 2021, global deliveries of Group vehicles amounted to 8.9 million (2020: 9.3 million). Group sales in 2021 amounted to €250.2 billion (2020: €222.9 billion). Earnings after taxes in 2021 were 15.4 billion euros (2020: 8.8 billion euros)

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