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## Media information

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# Volkswagen Group deliveries reach all-time high

- **10.74 million customers chose a vehicle from the Volkswagen Group in 2017**
- **CEO Matthias Müller: “We are grateful to our customers for their trust. We will continue to do everything we can to meet and exceed the expectations of our customers all over the world.”**
- **999,800 vehicles delivered in December (+8.5 percent)**

**Wolfsburg, January 17, 2018 – The Volkswagen Group delivered more vehicles than ever before in fiscal year 2017: 10.74 million customers worldwide chose a vehicle from the Volkswagen Group. As a result, Group deliveries rose 4.3 percent compared with the previous year. At almost one million units, deliveries in December were up by a clear 8.5 percent. Matthias Müller, CEO of the Volkswagen Group, said: “The all-time record for deliveries is above all attributable to a strong team performance by all Group brands and employees. We are grateful to our customers for the trust these figures reflect. We will continue to do everything we can in 2018 to meet and exceed the expectations of our customers all over the world.”**

The Group handed over 4.3 million vehicles to customers in Europe in the full year 2017, representing growth of 3.3 percent. 338,700 new vehicles were delivered in December (+3.1 percent), of which 97,500 (+5.0 percent) were handed over to customers in the home market of Germany. Recovery in the Russian market had a positive impact on the performance in Central and Eastern Europe, and led to growth of 13.2 percent for the full year 2017. 21,000 vehicles (+25.8 percent) were delivered to customers in Russia in December.

Group deliveries in the North America region rose by 4.0 percent to 976,400 units in 2017, of which 625,100 vehicles (+5.8 percent) were handed over to customers in the U.S. market. In line with the overall trend on the passenger car market in the U.S., Volkswagen Group deliveries in December were down 2.7 percent to 91,500 units. In Brazil, 24,700 customers (+2.4 percent) took delivery of a new Group vehicle. Driven by the recovery in the Brazilian market, deliveries by the Volkswagen Group in the South America region for the full year 2017 were 23.7 percent higher than 2016.

Group deliveries in the Asia-Pacific region in 2017 rose by 4.3 percent compared with the previous year to 4.5 million, of which 4.2 million new vehicles (+5.1 percent) were delivered to customers in China during the twelve-month period. There was a strong boost in deliveries in the largest single market at the end of the year: 460,100 new vehicles were handed over to customers in China in December – an increase of 17.8 percent.

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“We are making decisive investments in the mobility of tomorrow, using funds from our own resources: in e-mobility, autonomous driving, new mobility services and digitalization. At the same time, we continue to systematically develop present technologies and vehicles. The excellent delivery figures confirm that this is the right approach”, Müller commented.

You can watch and download an interview with Fred Kappler, Head of Group Sales at Volkswagen Aktiengesellschaft, here: <http://vwgroup.to/B09Q30hOrZy>

Deliveries to customers by markets	December 2017	December 2016	Change (%)	Jan- Dec. 2017	Jan- Dec. 2016	Change (%)
<b>Europe</b>	338,700	328,600	+3.1	4,328,500	4,190,600	+3.3
<b>Western Europe</b>	271,900	270,500	+0.6	3,583,900	3,533,000	+1.4
Germany	97,500	92,800	+5.0	1,286,500	1,292,000	-0.4
<b>Central and Eastern Europe</b>	66,800	58,100	+14.9	744,600	657,700	+13.2
Russia	21,000	16,700	+25.8	191,700	167,000	+14.8
<b>North America</b>	91,500	94,100	-2.7	976,400	939,200	+4.0
USA	61,600	64,900	-5.2	625,100	591,100	+5.8
<b>South America</b>	38,500	36,700	+4.9	521,600	421,500	+23.7
Brazil	24,700	24,100	+2.4	308,000	257,700	+19.5
<b>Asia-Pacific</b>	489,300	417,800	+17.1	4,505,800	4,318,600	+4.3
China	460,100	390,600	+17.8	4,184,200	3,982,100	+5.1
<b>Worldwide</b>	<b>999,800</b>	<b>921,700</b>	<b>+8.5</b>	<b>10,741,500</b>	<b>10,297,000</b>	<b>+4.3</b>

Deliveries to customers by brands	December 2017	December 2016	Change (%)	Jan- Dec. 2017	Jan- Dec. 2016	Change (%)
Volkswagen Passenger Cars	594,100	562,400	+5.6	6,230,200	5,980,300	+4.2
Audi	180,200	155,200	+16.2	1,878,100	1,867,700	+0.6
ŠKODA	107,500	90,200	+19.2	1,200,500	1,126,500	+6.6
SEAT	33,000	29,200	+13.0	468,400	408,700	+14.6
Porsche	19,600	19,500	+0.6	246,400	237,800	+3.6
Volkswagen Commercial Vehicles	42,700	44,400	-3.9	497,900	478,000	+4.2
MAN	11,900	10,700	+10.8	114,100	102,200	+11.6
Scania	9,200	8,200	+12.8	90,800	81,300	+11.6
<b>Volkswagen Group (total)</b>	<b>999,800</b>	<b>921,700</b>	<b>+8.5</b>	<b>10,741,500</b>	<b>10,297,000</b>	<b>+4.3</b>

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