
Media information

NO. 443/2019

Volkswagen Group again delivers more vehicles in November

- **Worldwide deliveries in November rise by 5.1 percent to 988,800 vehicles**
- **Once again, expansion of market shares in all key regions**
- **Significant rise of 5.1 percent in China despite shrinking overall market**
- **In the year to the end of November, with 9.94 million vehicles delivered, Volkswagen exceeds the prior-year level for the first time this year (+0.3 percent)**

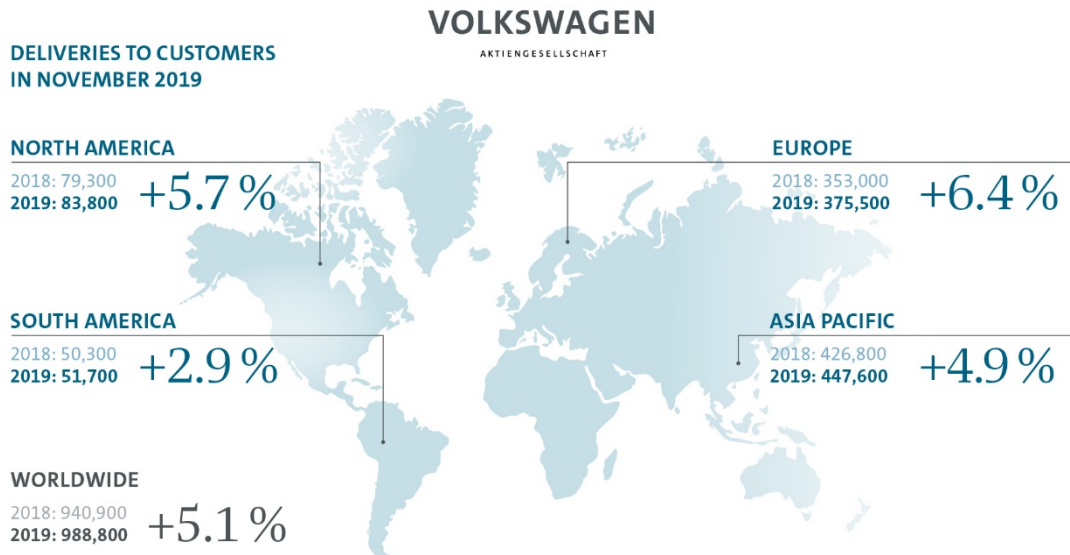
Wolfsburg, December 13, 2019 – In November, the Volkswagen Group delivered 988,800 vehicles to customers throughout the world, corresponding to a rise of 5.1 percent compared with November 2018. The Group therefore once again grew its market share in all key regions, in some cases considerably. The regions concerned included China, the Group's largest single market. The Group boosted deliveries there by 5.1 percent despite shrinkage in the overall market. Significant growth was also recorded in Europe (+6.4 percent) and Germany (+9.1 percent). These rises were markedly higher than the moderate falls as a result of WLTP in November 2018. The Volkswagen Group also succeeded in expanding its market shares in the regions of North and South America. Dr. Christian Dahlheim, Head of Volkswagen Group Sales: "In November, the brands of the Volkswagen Group once again showed strong delivery performance. For the period from January to November, we exceeded the prior-year level for the first time this year, despite considerable adverse effects from the markets. We are confident that we will bring 2019 to a successful close."

In detail, deliveries in the regions in November developed as follows:

in **Europe**, 375,500 vehicles were delivered, corresponding to a rise of 6.4 percent compared with November 2018. In **Western Europe**, 304,300 customers took delivery of a vehicle from a Group brand (+7.5 percent), In the domestic market of **Germany**, 116,500 vehicles were handed over to customers (+ 9.1 percent). In **Central and Eastern Europe**, deliveries rose by 1.8 percent to 71,200 vehicles. In **Russia**, the Group brands handed 22,300 vehicles over to customers, 2.5 percent fewer than in November 2018.

VOLKSWAGEN

AKTIENGESELLSCHAFT



In the **North America** region, the Group also recorded growth and extended its market share. 83,800 vehicles were handed over to customers, a marked rise of 5.7 percent compared with November 2018. In the **USA**, 56,800 vehicles were delivered, corresponding to significant growth of 13.7 percent. In **Canada**, deliveries amounted to 9,700 vehicles, a fall of 2.9 percent. In a shrinking overall market in **Mexico**, deliveries fell by 10.5 percent to 17,300 vehicles

In **South America**, the Group succeeded in boosting deliveries despite a fall in the overall market and therefore significantly expanded its market share. Customers took delivery of a total of 51,700 vehicles, 2.9 percent more than in November 2018. In **Brazil**, the group grew deliveries by 9.2 percent to 41,700 vehicles. In **Argentina**, the overall economic situation remained challenging. The Group was also affected by this trend and recorded a fall in deliveries of 22.6 percent to 4,500 vehicles, which still represented a significant increase in the market share.

In the **Asia-Pacific** region, the Volkswagen Group also grew deliveries despite declines in overall markets. 447,600 vehicles were delivered, representing a rise of 4.9 percent compared with November 2018. This positive development was driven by **China**, the Group's largest single market. In a shrinking overall market, deliveries once again grew markedly by 5.1 percent to 419,700 vehicles, leading to a significant rise in the Group's market share.

VOLKSWAGEN

AKTIENGESELLSCHAFT

Deliveries to customers <u>by markets</u>	Nov. 2019	Nov. 2018	Change (%)	Jan.-Nov. 2019	Jan.-Nov. 2018	Change (%)
Europe	375,500	353,000	+6.4	4,191,200	4,060,900	+3.2
Western Europe	304,300	283,100	+7.5	3,457,800	3,331,400	+3.8
Germany	116,500	106,800	+9.1	1,263,300	1,193,500	+5.9
Central and Eastern Europe	71,200	70,000	+1.8	733,300	729,500	+0.5
Russia	22,300	22,900	-2.5	209,300	205,300	+1.9
North America	83,800	79,300	+5.7	867,100	872,300	-0.6
USA	56,800	49,900	+13.7	595,000	578,800	+2.8
South America	51,700	50,300	+2.9	552,600	541,200	+2.1
Brazil	41,700	38,200	+9.2	425,800	364,600	+16.8
Asia-Pacific	447,600	426,800	+4.9	4,028,400	4,115,000	-2.1
China (incl. HK)	419,700	399,500	+5.1	3,764,100	3,804,400	-1.1
Worldwide	988,800	940,900	+5.1	9,943,800	9,917,800	+0.3

Deliveries to customers <u>by brands</u>	Nov. 2019	Nov. 2018	Change (%)	Jan.-Nov. 2019	Jan.-Nov. 2018	Change (%)
Volkswagen Passenger Cars	586,400	564,500	+3.9	5,663,100	5,704,300	-0.7
Audi	163,300	132,700	+23.1	1,669,600	1,657,900	+0.7
ŠKODA	109,000	110,100	-1.0	1,128,100	1,148,600	-1.8
SEAT	44,100	43,300	+1.9	542,800	492,300	+10.3
Porsche	26,600	20,100	+32.2	254,500	234,600	+8.5
Volkswagen Commercial Vehicles	38,500	46,100	-16.5	448,100	455,700	-1.7
MAN	12,500	13,400	-7.2	129,800	124,000	+4.7
Scania	6,700	9,100	-26.0	91,000	86,500	+5.1
Volkswagen Group (total)	988,800	940,900	+5.1	9,943,800	9,917,800	+0.3

VOLKSWAGEN

AKTIENGESELLSCHAFT



Volkswagen AG

Corporate Communications | Spokesperson Sales & Marketing

Contact Christoph Oemisch

Phone +49 5361 9-188 95

E-mail christoph.oemisch@volkswagen.de | www.volkswagen-newsroom.com



Volkswagen AG

Corporate Communications | Spokesperson Sales & Marketing

Contact Kamila Laures

Phone +49-5361-9-896 10

E-mail kamila.joanna.laures@volkswagen.de | www.volkswagen-newsroom.com



About the Volkswagen Group:

The Volkswagen Group, with its headquarters in Wolfsburg, is one of the world's leading automobile manufacturers and the largest carmaker in Europe. The Group comprises twelve brands from seven European countries: Volkswagen Passenger Cars, Audi, SEAT, ŠKODA, Bentley, Bugatti, Lamborghini, Porsche, Ducati, Volkswagen Commercial Vehicles, Scania and MAN. The passenger car portfolio ranges from small cars all the way to luxury-class vehicles. Ducati offers motorcycles. In the light and heavy commercial vehicles sector, the products include ranges from pick-ups, buses and heavy trucks. Every weekday, 664,496 employees around the globe produce on average 44,567 vehicles, are involved in vehicle-related services or work in other areas of business. The Volkswagen Group sells its vehicles in 153 countries.

In 2018, the total number of vehicles supplied to customers by the Group globally was 10,8 million (2017: 10,7 million). The passenger car global market share was 12.3 per cent. In Western Europe 22.0 per cent of all new passenger cars come from the Volkswagen Group. Group sales revenue in 2018 totalled €235.8 billion (2017: €231 billion). Earnings after tax in 2017 amounted to €17.1 billion (2017: €11.6 billion).
