



Volkswagen

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Volkswagen brand delivers 2.93 million vehicles worldwide in first half of 2016

- **Deliveries increased by 4.7 percent in June to 492,800 units**
- **Brand Board Member for Sales Jürgen Stackmann: The Volkswagen brand's positive achievement in June is a good sign**

Wolfsburg, July 27, 2016 – The Volkswagen Passenger Cars brand delivered 2.93 million vehicles to customers worldwide in the first six months of 2016, almost matching the prior-year level (2.95 million vehicles). At 492,800 units, deliveries in June were up on the comparable month last year. Jürgen Stackmann, Volkswagen Brand Board Member for Sales, commented: "The Volkswagen brand recorded an increase of 4.7 percent in June despite challenging conditions on key markets. In particular the stable performance in Europe and a strong result in China contributed to this positive achievement. The outstanding response to the new Tiguan provides further momentum for the second half of the year."

Developments in the various regions of the world in June 2016 were mixed.

163,600 vehicles were handed over to customers on the overall European market, slightly up on the previous year (+0.1 percent). At 143,800 units, deliveries in Western Europe in June almost matched the prior-year level (-0.1 percent). A total of 55,600 customers took delivery of a Volkswagen on the home market of Germany (-1.1 percent).

Stackmann underscored that "the results of the first half year also reflect our customers' continued high trust in the Volkswagen brand's products. This is a good basis for the second half of the year."

Developments in Central and Eastern Europe remained positive. 19,800 units were delivered there in June, an increase of 8.8 percent compared with the prior year. The Russian market was again down on the prior year, with deliveries falling by 8.1 percent.

275,300 vehicles were handed over to customers in the North America region during the first half year, a decrease of 5.6 percent over the comparable prior-year period. 149,000 cars were delivered to customers in the USA during the first six months (-14.6 percent). The Mexican market continued to develop very well. Deliveries there rose by 24.6 percent in June to 16,600 units. Volkswagen continues to encounter a challenging market situation in South America. At 179,400 units,

deliveries in the first half year were noticeably lower than the prior-year level.

In the Asia-Pacific region, Volkswagen enjoyed particularly strong growth in June driven by the Chinese market, where deliveries ran at 236,700 units, representing a strong 19.2 percent increase compared with the prior year.

The Volkswagen brand delivered 1.39 million vehicles in China in the first half of 2016, a new all-time sales record on this, the most important individual market.

Overview of deliveries by the Volkswagen Passenger Cars brand:

Deliveries to customers by markets	June 2016	June 2015	Change (%)	Jan.- June 2016	Jan.- June 2015	Change (%)
Europe	163,600	163,500	+0.1	891,300	891,200	+0.0
Western Europe	143,800	145,200	-1.0	784,200	790,400	-0.8
Germany	55,600	56,200	-1.1	294,800	305,200	-3.4
Central and Eastern Europe	19,800	18,200	+8.8	107,100	100,900	+6.2
Russia	6,200	6,800	-8.1	33,600	36,600	-8.1
North America	45,500	50,200	-9.4	275,300	291,500	-5.6
USA	23,800	30,400	-21.8	149,000	174,400	-14.6
South America	28,600	40,200	-28.8	179,400	247,900	-27.6
Brazil	19,300	29,200	-34.0	120,500	184,900	-34.8
Asia-Pacific	236,700	198,600	+19.2	1,484,300	1,407,100	+5.5
China	220,500	178,300	+23.7	1,392,300	1,297,600	+7.3
Worldwide	492,800	470,700	+4.7	2,925,000	2,945,700	-0.7

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